

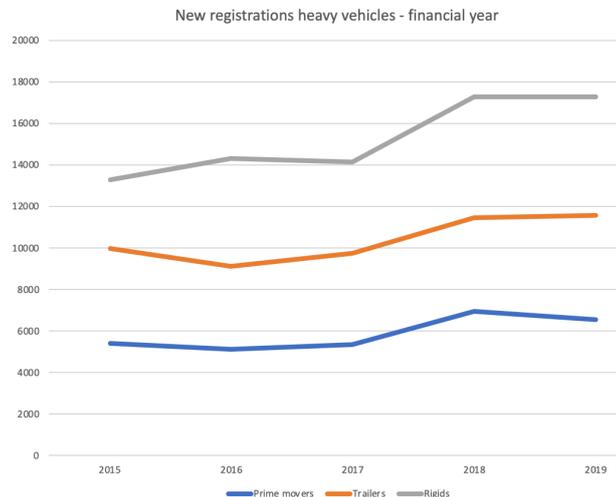
ARTSA Data

Market report – June quarter (Q2) 2019

Steady going on the heavy vehicle front

A year ago we reported an annual growth in new registrations of 23% across heavy vehicles compared with the previous year. Growth in new registrations was very strong for 2017/18. It was an exceptional and record setting year for new registrations in all categories.

The results for financial year 2018/19 show a small decline in total new registrations when compared to the last, record setting financial year. Rigid truck and trailers managed a very small (less than 1%) growth in the new registrations compared with the previous year, but heavy prime mover new registrations slid backwards 6% compared with the previous year. Given that the previous year was a record with 35,700 new heavy vehicle registrations, 2018/19 has come very close to equally that total with 35,400 units newly registered. So, it seems to be steady going with new registrations remaining at or close to the record-breaking levels of 2017/18. The graph below shows the history of total new annual registrations for prime movers, trailers and rigids since 2015.



The lead indicator for new registrations (called the “*never registered VIN index*”) is still rising for prime movers. The significance of this trend remains to be seen. Trailer numbers in the *never registered VIN index* are steady.

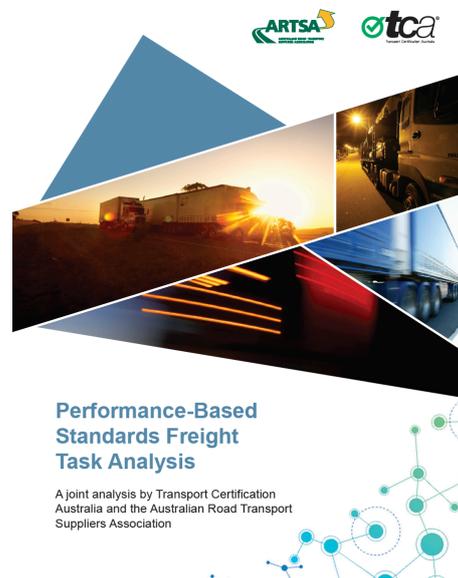
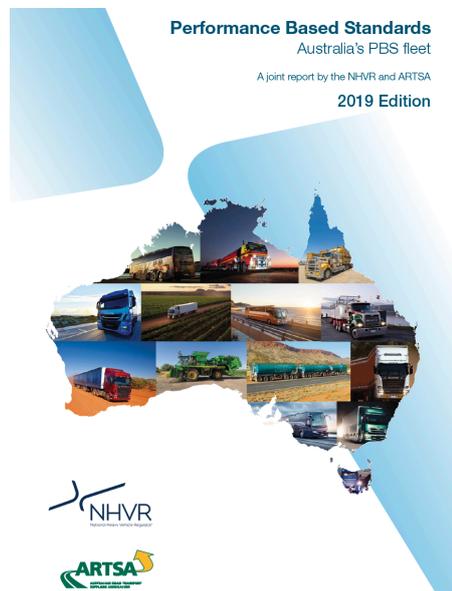
ARTSA Data Day, 17th September - Predicting the future and reviewing the past

The fourth annual ARTSA Data Day is being held on the 17th September at Lifesaving Victoria in Port Melbourne. This is a once a year chance to hear about the trends across the range of heavy and medium duty vehicles, review forecasts and discuss the development of the ARTSA Data Collection. We will also have a number of speakers from other organisations discussing their own data collections. The full program will be released later in July. For more details contact Rob Perkins on rob@artsa.com.au

New reports: PBS and IAP

ARTSA released two joint reports at the Brisbane Truck Show in May. The first was the 2019 update of the 2018 PBS report jointly authored with NHVR. It shows a continuing strengthening in PBS equipment sales with a market share in relevant categories of some 20%.

ARTSA also jointly authored a report with Transport Certification Australia on PBS vehicle in the IAP scheme. Both reports are available as free downloads from <http://www.artsa.com.au>



Further information

ARTSA can supply a range of custom reports that provide considerable detail by manufacturer, but can also be analysed by State, by year and other variables such as registration category, VIN, postcode, age and more. For more information on the data that can be purchased contact the ARTSA Data Executive Director, Rob Perkins on rob@artsa.com.au or phone +61 411 402 832